

Device Sales Data

| state      | city          | quarter | router_sales | switch_sales |
|------------|---------------|---------|--------------|--------------|
| Florida    | Miami         | Q4      | 56           | 41           |
| Florida    | Miami         | Q3      | 73           | 62           |
| Florida    | Miami         | Q2      | 192          | 144          |
| Florida    | Miami         | Q1      | 164          | 135          |
| Texas      | Austin        | Q4      | 22           | 18           |
| Texas      | Austin        | Q3      | 42           | 37           |
| Texas      | Austin        | Q2      | 104          | 77           |
| Texas      | Austin        | Q1      | 69           | 55           |
| Texas      | Houston       | Q4      | 70           | 41           |
| Texas      | Houston       | Q3      | 63           | 65           |
| Texas      | Houston       | Q2      | 110          | 89           |
| Texas      | Houston       | Q1      | 85           | 76           |
| California | Los Angeles   | Q4      | 86           | 54           |
| California | Los Angeles   | Q3      | 81           | 62           |
| California | Los Angeles   | Q2      | 198          | 122          |
| California | Los Angeles   | Q1      | 238          | 172          |
| California | San Jose      | Q4      | 77           | 49           |
| California | San Jose      | Q3      | 81           | 62           |
| California | San Jose      | Q2      | 216          | 154          |
| California | San Jose      | Q1      | 129          | 116          |
| California | San Francisco | Q4      | 39           | 28           |
| California | San Francisco | Q3      | 113          | 60           |
| California | San Francisco | Q2      | 44           | 27           |
| California | San Francisco | Q1      | 90           | 50           |